



**Quest Offshore**  
CONSULTING DIVISION

# Latin America Practice Capabilities Brochure



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## About Us

Expert knowledge of the entire Energy Value Chain and strategic advisors to global buyers across Upstream, Midstream and Downstream. Quest has decades of experience empowering our clients with Clarity, Insight and Vision.



## Mission

We actively develop strategic relationships with management teams of prospective buyers and sellers as well as the global financial sector, private equity and wider investor community. Quest also assists clients with solicitation and sourcing of niche financing from varied sources.

## Representative Projects



## Market Focus

Quest serves all energy clients and possesses expert knowledge across ten focused technical areas.

## Services

M&A Advisory and Due Diligence  
Strategically Sourced Financing

Market Research & Evaluation  
Client Directed Inquiries

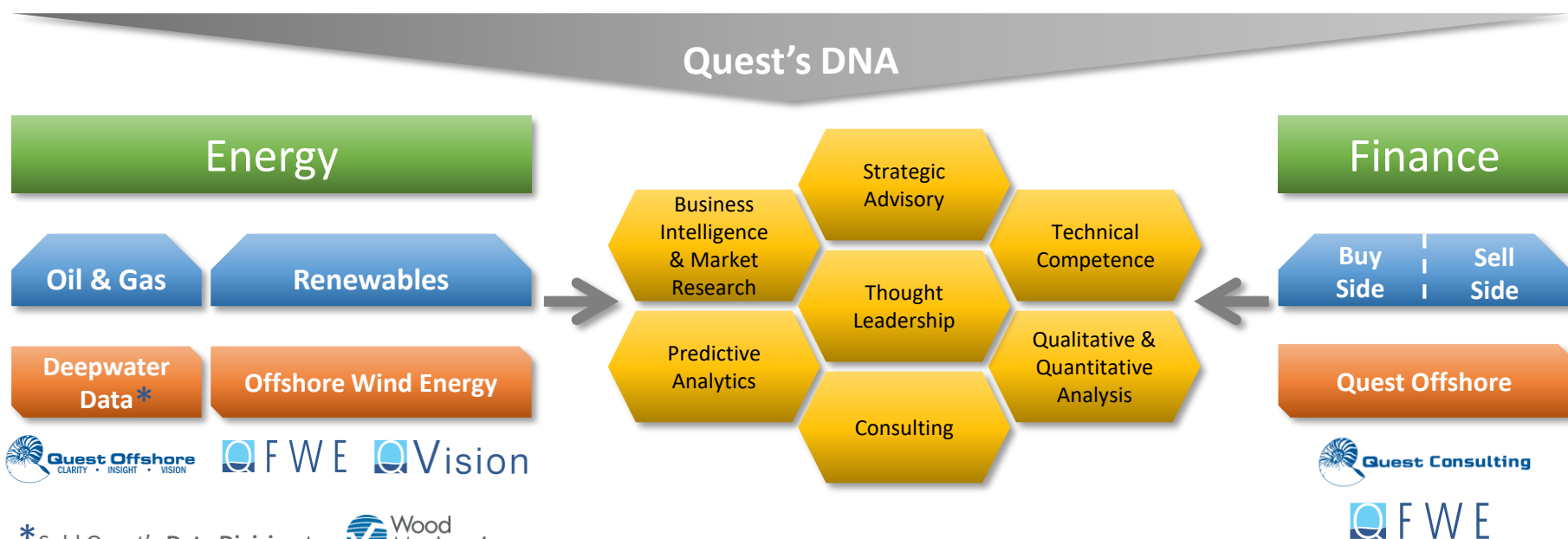


**Quest Offshore**  
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# Our Industry Is Evolving to Encompass Sustainable Energy

Quest Offshore's Evolution – Decades of Empowering Our Clients with Clarity, Insight and Vision.

Twenty-years of expertise in predictive analytics and technical market analysis provides us with the means and the network to offer critical insight on Renewables and the Offshore Wind industry going forward.



\* Sold Quest's Data Division to  Wood Mackenzie  
A Verisk Business

# About Us

## Expert Knowledge of the entire Energy Value Chain

International, maintaining our global energy insight from hubs in Rio de Janeiro and Houston with support from our representatives in New York, Amsterdam and London.

Quest Offshore Consulting's established Latin America practice serves clients involved in growth opportunities across the energy landscape with a core focus in Brazil, the mid-Atlantic basin, Mexico and Argentina.

Quest has over 20 years of experience in Upstream Oil & Gas.



# Mission

We actively develop strategic relationships with management teams of prospective buyers and sellers as well as the global financial sector, private equity and wider investor community. Quest assists clients with solicitation and sourcing of niche financing from varied sources.

# Market Focus

Quest serves all energy clients and possesses expert knowledge on market dynamics and value drivers in each of these sectors. Our core expertise lies in:

Upstream Oil & Gas  
Midstream & Downstream  
Offshore Renewables  
Natural Gas & LNG  
Deepwater  
Floating Wind  
Marine Construction  
Offshore & Onshore Oil and Gas Assets  
Floating Production  
Offshore Infrastructure and Pipelines





# Representative Projects



M&A Advisory and Due Diligence Support on the Acquisition by



PLATTE RIVER EQUITY

**D|A DAVIDSON**  
Investment Bank



M&A Advisory and Due Diligence Support on the Acquisition by

**intertek**



**BLACKARCH**  
PARTNERS  
Investment Bank



M&A Advisory and Due Diligence Support to

J.F. Lehman & Company  
during their Exclusive Rights period

**SIMMONS & COMPANY**  
INTERNATIONAL  
Investment Bank

**Sumitomo Corporation**

Industrial Conglomerate

M&A Advisory Target identification and scoping study of specialty Brazilian machine shops in support of their steel tubulars business.

Composites Study - Technology Applications Strategy



**RANGER OFFSHORE**

Marine and Subsea Construction and Support Services

International Oilfield Services Company

Due diligence to support Refinancing for the Acquisition of DSV's from Technip



Super Majors

Business Advisory for Procurement Strategy Benchmarking Analysis across SURF and Development of Marine Construction Costing Model

**LLDG**  
exploration

Independent Oil & Gas Operator

Supported

**Blackstone**

in a Benchmarking and Costing exercise in their phased funding of Beacon Offshore Energy

**ExxonMobil**

Energy lives here™

Super Major

Benchmarking study and market review on the adaption rate of new subsea technology applications amongst their peers.



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# Services

## Supporting Clients with Strategic Data-Driven Decisions

Market Research &  
Evaluation

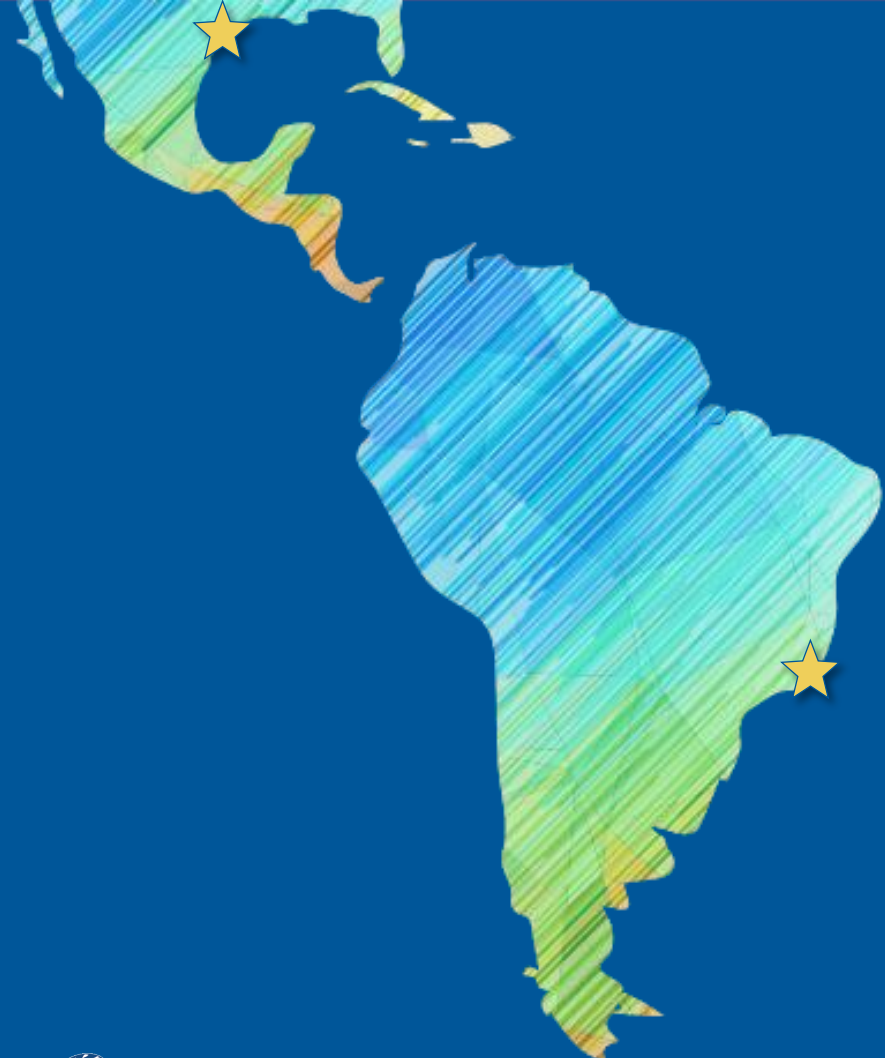
M&A  
Advisory

Supply Chain  
Analysis

Client Directed Inquiries

- Actively develop and assist clients in sourcing niche financing alternatives
- M&A advisory and market evaluation
- Expert and technical market analysis utilizing a bottoms-up / top-down approach
- Rigorous quantitative and qualitative research
- Market reviews, sizing and demand modeling
- Competitive assessment and benchmarking
- First source referencing (Market/Client/Customer)





## Headquarters (Houston, Texas)

Paul H. Hillegeist, President

Tel: +1 281 491 5900

paul.hillegeist@questoffshore.com

77 Sugar Creek Center Blvd., Suite 310

Sugar Land, Texas 77478, USA

## Brazil (Rio de Janeiro)

Evan Sponagle, Director - Latin America

Tel: +55 (21) 2512 2741

Mobile: +55 (21) 99925 3398

evan.sponagle@questoffshore.com

[www.QuestOffshore.com/Consulting](http://www.QuestOffshore.com/Consulting)



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