Principle Power

Globalising Floating Wind

FWS'21

Marco Wiedijk June 2021





Globalizing floating wind





Company introduction

Principle Power: Globalizing floating wind



Founded in 2007, Principle Power has grown to be a global leader in the floating offshore wind industry



Headquarters in California with offices in Portugal, France, UK, Japan and ~100 employees with 20 different nationalities



Backed by global energy and utility leaders and involved in partnerships with influential industry players

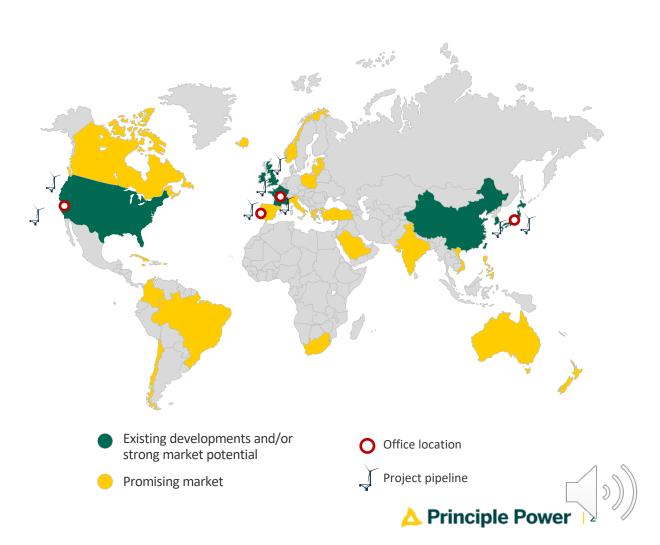


Globally patented and proven floating platform technology that is under deployment in precommercial projects totaling 105 MW



Important global project pipeline secured & serving clients in all key floating offshore wind markets



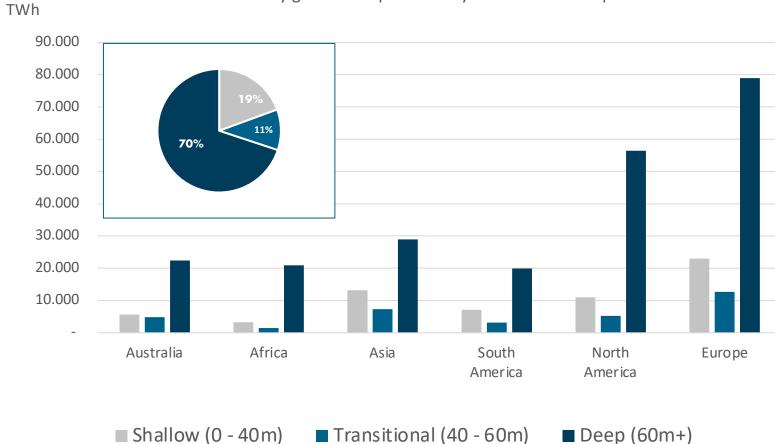




Market environment – floating offshore wind potential

We believe floating offshore wind is the key to unlocking the full potential of deep sea

Total electricity generation potential by continent and depth



>80% of the offshore wind resource is in waters deeper than 40 m, creating high demand for proven, cost-competitive floating offshore wind solutions

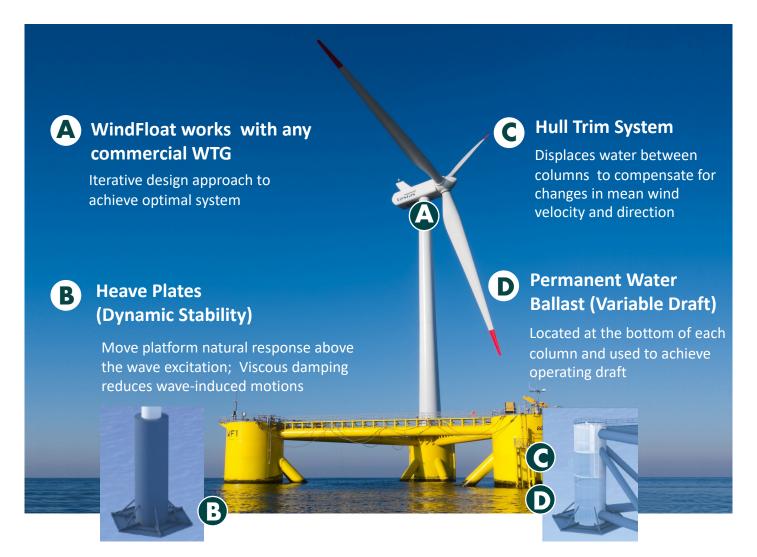
¹ Bosch, J. et al. (2018): Temporally explicit and spatially resolved global offshore wind energy potentials, in: Energy, vol. 163, pp. 766-78, https://www.sciencedirect.com/science/article/pii/S036054421831689X



[■] Shallow (0 - 40m) ■ Transitional (40 - 60m) ■ Deep (60m+



Our solution – the WindFloat® floating foundation









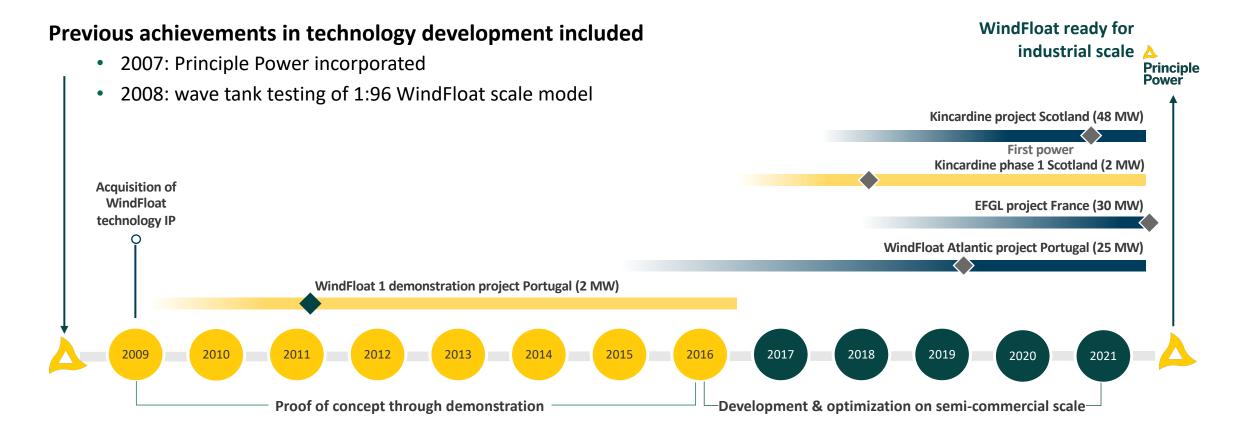
Major companies are actively positioning themselves for commercial-scale floating wind projects

The current pipeline of floating wind projects under development exceeds 50 GW





Successful company history taking a step-by-step approach to commercialization and industrial readiness

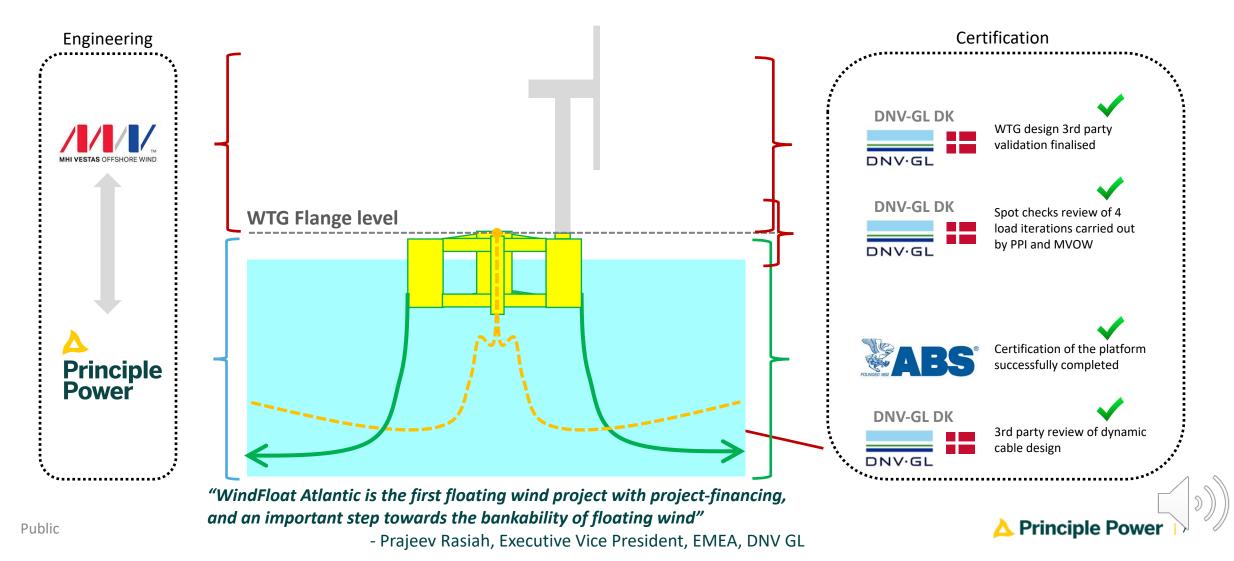






Floating structures have complex dynamics and require early engagement and robust management of interfaces between WTG supplier and platform designer

External certification agencies provide independent validation of coupled design to satisfy sponsor and lenders





WindFloat Atlantic serves as a springboard for the industry

Precommercial projects provide indispensable lessons for future commercial projects

Lessons Learned

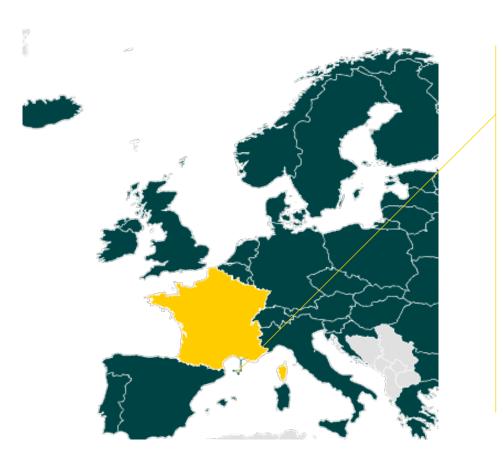
- Empirical data increase design confidence and bankability
- 2. Interface between floating foundation designer and WTG is highly important;
- 3. Refinements gained through experience:
 - Design choices and fabrication methods
 - Logistics processes and specification of enabling equipment
 - Engineering workflow
 - Contract structure & risk management





WindFloat ® Technology Development Path

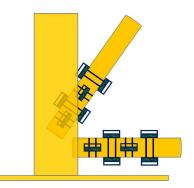
France: Les Eoliennes Flottantes Du Golfe Du Lion (EFGL)



30MW, France, Operational 2022

- 3 × 10 MW
- 18 km out; 70-100 m deep
- Certified by BV
- Feed-In Tariff (through competitive process)
- Important innovations in <u>modularisation</u> and <u>manufacturability</u> to further increase deliverability and competitiveness
- Deploying fish nursery habitats (Biohuts) on WindFloat





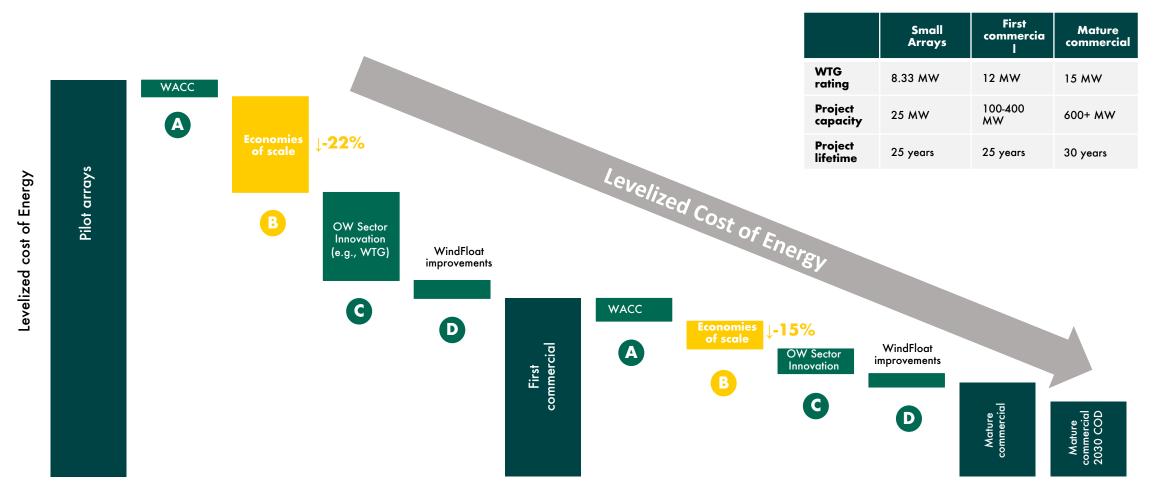








Clear pathway towards cost competitiveness, however, achieving project (and sector) scale is a prerequisite



Timing depends on political and regulatory conditions enabling such projects (e.g., site control, permitting, and offtake support)



Preparing for Industrialization: understanding the challenge

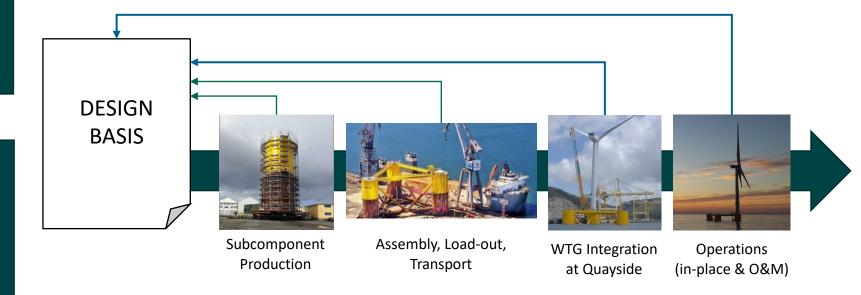
Commercial scale project requirements are very different than precommercial projects

Project Execution Plan Requirements:

- >100k tons of fabricated steel
- >100 mooring legs
- Installed in 1-2 years

Selection of Design Basis Constraints:

- Site Conditions
- WTG Technology
- Class Requirements
- Fabrication Yard Capabilities & Limits
- Local Content Requirements
- Temp. Limitations (e.g., quayside draft)





- Pre-commercial projects provide indispensable experience and track-record to mature and de-risk floating technology for use in commercial scale projects.
- The 50 GW of floating projects under development globally provides the market pull for sector industrialization
- Debt capital is available for good projects: lenders expected to establish "Bankability" and debt terms based on:
 - Operational Track record of both the WTG and the Floating technology (experience and class approvals)
 - Credibility of the Project Execution Plan (contract structure, risk allocation, counterparty, & interfaces)
 - Project permitting, offtake, and regulatory environment
- Floating offshore wind unlocks a new source of GW-scale renewable energy globally, with high potential to contribute to Public and private sector netespecially for densely populated coastal areas

